



Pricing Structure

Teamgate currently offers 3 options of pricing plans depending on client size and needs. Each pricing plan can be billed monthly or annually.

Billed annually	Starter €8 Per user/month billed annually	Professional €29 Per user/month billed annually	Enterprise €55 Per user/month billed annually
Billed monthly	€10 Per user/month billed monthly	€23 Per user/month billed monthly	€69 Per user/month billed monthly

CRM BASICS

	STARTER	PROFESSIONAL	ENTERPRISE
Customer support Drop us an email or a live chat message	✓	✓	✓
Storage Import, collect and store your company's data and files	5GB/user	10GB/user	200GB/user
Data backups Be sure Your data is safe and up to date	1x per day	2x per day	2x per day
iOS and Android apps Access Your data any time and wherever You are	✓	✓	✓
Custom fields and tags Create custom fields and tags for your records to make sure You have all the information You might need	✓	✓	✓
Content storage and sharing Share data within organization and ensure quicker communication between team members and clients	✓	✓	✓
Data export, import, and its history Have Your data exported whenever needed and see import history any time	✓	✓	✓
Free onboarding Make sure everyone is on the same page and ready to use teamgate CRM to its full capacity	✗	✓	✓
Content search in files Easily find your documents in files module within seconds	✗	✓	✓

Geolocation

Know where your customers are located thanks to teamgate integration with OpenStreetMap


LEAD AND SALES MANAGEMENT
Advanced filtering

Filter your leads and contacts by tags, sources, industries or custom fields to find data faster and recognize patterns


Reminders and notifications

Prevent any possible human error setting up alarms and notifications for your sales calls, meeting or other activity


Sales velocity

Speed up your sales process by reallocating resources based on sales velocity calculator which shows the average sales force potential of the employee and team


Duplicate recognition

Do not worry about duplicate records ever again since our system will recognize them and notify you about its existence


Sales pipeline

Visualize your sales process and clearly see where it is lagging and forecast sales volumes


Lead scoring

Score leads automatically with predefined settings


Product price catalogue

Categorize your products and have a clear structure


Multiple sales pipelines

Manage multiple sales processes in one place by having multiple pipelines


REPORTING SOLUTIONS
Goal progress tracking

Track your company's and individual sales goals progress in real-time


"Morning muffin"

Receive a daily email with your agenda for today and the main changes in the sales pipeline from yesterday


Wins and losses statistics

Monitor your win ratios and the main loss reasons to make data-based decisions


Additional product insights

See insights about your products' profitability and view sales by employee or category



Opportunity tracking

Track all sales opportunities and its progress towards realization in pipeline. In the dashboard You will find statistics on how many opportunities it takes to close a deal


PROCESS EFFICIENCY
Smart email bcc

Attach copies of sent and received emails in the contacts and deals cards


Task assignment

Assign calls, meeting and other activities to your team members so none of the tasks ever get lost


Calendar

Schedule sales calls and meetings, align it with your team and prevent Your activities from overlapping. Calendar can be synced with Your google, Exchange and other accounts


LinkedIn shuttle

Generate more leads using LinkedIn shuttle chrome extension which imports data to your teamgate account directly from LinkedIn


Structure organization with roles and permissions

Set up specific roles and permissions to your account users


Team performance dashboard

Set activity benchmarks for your employees, track their performance over time and look for improvement opportunities


Multi-currency

Accelerate sales process by closing deals in multiple-currencies


Call logging and recording

Log calls to identify their level of success and view the outcome in analytics


Email templates

Create email templates to automate Your sales


User groups

Organize work easier by creating multiple user groups for different projects or department


Sales Inbox

Send and receive sales emails directly from your Teamgate Sales CRM


Massive data update

Update multiple records at once in your companies, leads or deals cards by a massive data import



INTEGRATIONS

	STARTER	PROFESSIONAL	ENTERPRISE
Zapier and PieSync integration Connect to over 1500 third-party tools through our integration with Zapier and sync your contacts with PieSync	✓	✓	✓
Core API access Adjust Your CRM account to your needs with an access to teamgate API key	✓	✓	✓
Survey Monkey See your survey results within the teamgate CRM and forget about managing multiple software at once	✓	✓	✓
SMS marketing Send SMS to your customers easily using advantage of our integration with Nexmo	✓	✓	✓
Zendesk, Freshdesk and Intercom integrations Achieve the highest level of customer support with these tools being integrated directly with teamgate CRM	✓	✓	✓
MailChimp Create specific audiences by using filters and tags on teamgate CRM and easily add them to any of your mailing lists in MailChimp	✓	✓	✓
Xero, Quickbooks Keep your accounting and bookkeeping easy and simple. These built-in integrations will connect with your database and allow fast and efficient invoicing	✓	✓	✓
Twilio in-browser calling Call straight from Your CRM account using smart dialer	✗	✗	✓

Would you like to try how these functions work in a real life?
 Sign up for a 14 days free trial.

Or get in touch with our representatives and schedule a personal demo.